



PIANC

The World Association for Waterborne
Transport Infrastructure

Platinum Partners' Agreement

Between

PIANC, Ferraris-building, Boulevard Roi Albert II 20, box 3, 1000 Brussels, Belgium represented by Mr Francisco Esteban Lefler, President and Mr Geert Van Cappellen, Secretary-General

And

ADMINISTRAÇÃO DOS PORTOS DE PARANAGUÁ E ANTONINA – APPA (PORTOS DO PARANÁ)

Henceforth called “the partner”

Is agreed as follows:

Article 1 – Subject of agreement

The partner becomes a Platinum Member of PIANC for an annual fee of € 5.000,00.

Article 2 – Advantages for the partner

Besides all the benefits of a corporate membership, the Platinum Partner has additional advantages as below:

- 2.1. At the occasion of PIANC's World Congress: two representatives of the partner are invited to participate free of charge to all parts of the program; a Platinum Partner lunch is organised; a prime timeslot, subject to paper review, is allocated; Platinum Partners are allowed to chair a session and have reserved VIP seats.
- 2.2. The logo of the partner (with a link to the partner's website) will be put on the home page of PIANC's website and footer. The partners are marketed at PIANC HQ events (seminars, congresses, receptions, ...). Further the partners are mentioned with their logo and/or trademark in the Newsletter 'Sailing Ahead' and the PIANC Yearbook.



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- 2.3. At the occasion of exhibitions, organized by PIANC HQ, the logo of the partner will be displayed in a prominent manner.
- 2.4. The partner gets a 20% discount on advertisement in the PIANC Yearbook and on sponsoring of PIANC events, including exhibitions.
- 2.5. The partner is allowed to deliver an article for the Yearbook referring to the recent company realisations and the Newsletters, referring to events and activities which deal with or are of interest for the PIANC community (no pure self-marketing).
- 2.6. The partner is invited to participate in
 - ProCom (Promotion Commission of PIANC) and to jointly work on PIANC marketing strategy.
 - the Working Groups (1 representative per Partner)

Article 3 – Duration of the agreement

This agreement has a duration of four years, starting on the day of the signing. Unless a written cancellation is received at least three months before the end of this 4-years term, the agreement will be prolonged for another 4 years.

Article 4 – Practicalities

The partner will receive an invoice from PIANC, after the signing of the agreement and then after each 12-months period. The membership fee will be paid within 30 days after receiving the invoice.

Drafted and signed in two copies, each party having received one copy on August, 2023.

On behalf of PIANC,

On behalf of PORTOS DO PARANÁ,

Francisco Esteban Lefler,
President.

Luiz Fernando Garcia da Silva,
Chief Executive Officer.

Geert Van Cappellen,
Secretary-General.

Victor Yugo Kengo,
Director of Engineering and
Maintenance.